



## Trade Finance

How we can help your business

Trade Finance can help a range of businesses to purchase goods from suppliers, both overseas and here in Australia. We understand that your business is unique, so we'll tailor a facility that matches your cash flow requirements, as well as your future growth ambitions.

### Finance that supports your growth ambitions

Lots of high-growth SMEs need finance to support their business, but you may feel frustrated by a lack of viable working capital options. At Classic Funding Group we provide practical,

flexible finance, designed for growing businesses. Our Trade Finance allows you to focus on growing your sales with more confidence. We will make the payment directly to your suppliers on

your behalf, to secure the goods you need. Helping to relieve the pressure on your cash flow when supplier credit is not readily available.



Bridge the gap between placing orders and receiving payment



Dedicated Relationship Manager



Supplier payments handled for you

### Trade Finance at a glance

- **Funding for your trade cycle:** bridge the gap between placing orders with your suppliers and getting paid by customers
- **Peace of mind:** our expert team handles your supplier payments for the goods, so you can meet your customer deadlines and focus on growing your business
- **Business on your terms:** we can help you meet your scheduled purchasing requirements
- **A range of Supplier Invoice currencies:** we will pay your suppliers by Electronic Funds Transfer
- **A personal service:** a dedicated Relationship Manager will be on hand to provide ongoing business support
- **Transparent approach:** we'll keep you informed every step of the way, clearly explaining how the facility will work and what it will cost
- **Convenience:** our online client portal gives you complete visibility of your transactions

### Is Trade Finance right for my business?

#### We could help your business if

- You have a need for working capital to complete your purchases
- You need to pay the supplier before the product is sold in Australia
- You either import product or source product in Australia

### How does it work?

#### Using your Trade Finance facility is straightforward

1. You place your order with your supplier
2. We pay your supplier when required
3. The goods are shipped and delivered to your customers
4. You repay the Trade Finance transaction, either:
  - a. Through your Debtor Finance facility with Classic Funding Group
  - b. Or separately and directly to us

You can monitor the facility online through our portal

### How much will it cost?

#### We could help your business if

- When we work with businesses like yours to create bespoke funding packages, we always agree our costs and terms upfront
- Our charges are competitive and totally transparent, and will be outlined in your Term sheet

### Why choose us?

**Flexible & Transparent** with an upfront made to measure proposal for your business, that includes a clear structure of your funding and pricing, so you know exactly what you're getting

**Day to day support** from dedicated locally based Relationship Managers who are on hand

**Part of your team** we understand business isn't always straightforward. We really get to understand your plans and ambitions, which means we can support both steady growth and ambitious go-getters

"No one knows the finance business better than Classic Funding Group. Experienced and dynamic team; understands their clients business and their needs. Systems and processes can't be.. easier to use for small and even large companies. Debtor funding, equipment finance and trade finance. Whatever our finance needs, Classic Funding Group has the solution."

**Pravin Jotwani**  
Director  
Silveron Pty Ltd



A leading independent  
Australian provider



Innovative  
solution



Matching  
Cash flows